



## Johnston County

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To: All Prospective Bidders  
From: Pam Radford  
Purchasing Agent  
  
Subject: 17-IFB- 0002 Ambulance and Equipment  
Addenda Number Two  
Date: February 8, 2017

### **Bid Document Reference:**

4. SPECIFICATIONS,

4.5 Delivery, Page 9 - Our question is:

The Bid states the delivery date to your location will be made within **120** consecutive calendar days after receipt of purchase order.

### **Question 1:**

Will there be any consideration for manufacturers that cannot meet the 120 day build time? A typical chassis takes 90-120 days to arrive. Based on this and our current lead time for a quality crash tested product we would not be able to make the required build time

We are a local company (Our New Office and shop are now located in your county.) We do not want to promise something and not be unable to deliver. **This would make us unable to bid.**

### **ANSWER:**

Johnston County desires delivery within 120 consecutive calendar days after receipt of purchase order. Promptness of delivery may be used as a factor in the award criteria. Provide estimated delivery date from date of purchase order on Attachment A Pricing Form.

### **Bid Document Reference:**

5.0 Product Specifications

Explanation of exceptions, page 12

Our question is:

The bid states No Alternate Bids taking Total Exceptions

### **Question 2:**

Based on the published specification for an extruded body Braun manufactures an ambulance using brake form construction. This method of construction and other standard features of the Braun product that differ from the specifications as written would require written exceptions to nearly the entire bid spec. We would be happy to propose a truck that matches your specifications as closely as possible utilizing our construction method and

standard offerings. Documentation can be provided that proves our method of construction holds up to all industry testing as well as dynamic testing which exceeds those requirements of KKK. **If we were to take total exception to the specification will we be automatically rejected?**

**ANSWER:**

Any reference to brand names in the specifications is made to aid the Vendor and indicate more clearly the quality desired and is not mentioned to limit or restrict the bidding to any particular brand. Alternate bidder solutions may be considered by the agency if the bidder can show the agency the alternate solution is, in quality and quantity, equal to or better than the specified item. The nature of all deviations from the specifications shall be clearly described by the Vendor and alternate solutions explained in detail.